| BUDGET- THE GEM HUNTER | NOV06 | DEC06 | JAN07 | FEB07 | MAR07 | APR07 | MAY07 | JUN07 | JUL07 | AUG07 | SEP07 | OCT07 | TOTAL | NOV07-OCT08 | NOV08-OCT09 | NOV09-OCT10 | NOV10-OCT11 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **SALES:** | | | | | | | | | | | | | | | | | |
| GEM SALES | $ 40,000 | $40,000 | $35,000 | $ 35,000 | $35,000 | $35,000 | $40,000 | $ 40,000 | $ 40,000 | $ 40,000 | $ 45,000 | $50,000 | $ 475,000 | $ 870,000 | $ 1,000,000 | $ 1,200,000 | $ 1,500,000 |
| FILM $3.00/PERSON | $900 | $900 | $900 | $900 | $900 | $900 | $900 | $900 | $900 | $900 | $900 | $900 | $ 10,800 | $ 15,000 | $ 20,000 | $ 25,000 | $ 30,000 |
| BOOK SALES | $1,000 | $1,000 | $1,000 | $1,000 | $1,000 | $1,000 | $1,000 | $1,000 | $1,000 | $1,000 | $1,000 | $1,000 | $ 12,000 | $ 2,000 | $ 3,000 | $ 5,000 | $ 5,000 |
| DESIGN AND MAKEUP | $3,000 | $3,000 | $3,000 | $3,000 | $3,000 | $3,000 | $3,000 | $3,000 | $3,000 | $3,000 | $3,000 | $3,000 | $ 36,000 | $ 40,000 | $ 50,000 | $ 60,000 | $ 70,000 |
| **TOTAL SALES** | **$ 44,900** | **$44,900** | **$39,900** | **$ 39,900** | **$39,900** | **$39,900** | **$44,900** | **$ 44,900** | **$ 44,900** | **$ 44,900** | **$ 49,900** | **$54,900** | **$ 533,800** | **$ 927,000** | **$ 1,073,000** | **$ 1,290,000** | **$ 1,605,000** |
| | | | | | | | | | | | | | | | | | |
| **EXPENSES** | | | | | | | | | | | | | | | | | |
| SALARIES 2-nov, 3-jun | $ 6,000 | $ 6,000 | $ 6,000 | $ 6,000 | $ 6,000 | $ 6,000 | $ 6,000 | $ 8,000 | $ 8,000 | $ 8,000 | $ 8,000 | $ 8,000 | $ 82,000 | $ 120,000 | $ 120,000 | $ 120,000 | $ 120,000 |
| Comission-10% - 50% Pres & VP | 2,245 | 2,245 | 1,995 | 1,995 | 1,995 | 1,995 | 2,245 | 2,245 | 2,245 | 2,245 | 2,495 | 2,745 | $ 26,690 | $ 26,350 | $ 33,650 | $ 39,500 | $ 45,250 |
| RENT | 7800 | 7800 | 7800 | 7800 | 7800 | 7800 | 7800 | 7800 | 7800 | 7800 | 7800 | 7800 | $ 93,600 | $ 93,600 | $ 93,600 | $ 93,600 | $ 93,600 |
| INTEREST | 0 | 833 | 833 | 833 | 833 | 833 | 833 | 833 | 833 | 833 | 833 | 833 | $ 9,163 | $ 10,000 | $ 10,000 | $ - | $ - |
| ADVERTISING & PROMOTIONS | 10000 | 3000 | 2000 | 6000 | 3000 | 3000 | 6000 | 2000 | 2000 | 3000 | 6000 | 6000 | $ 52,000 | $ 70,000 | $ 70,000 | $ 70,000 | $ 70,000 |
| IMPROVEMENTS | 25000 | 0 | 0 | 2000 | 2000 | 3500 | 0 | 0 | 0 | 0 | 4000 | 4000 | $ 40,500 | $ 10,000 | $ 10,000 | $ 10,000 | $ 10,000 |
| SECURITY | 1500 | 1500 | 1500 | 1500 | 1500 | 1500 | 1500 | 1500 | 1500 | 1500 | 1500 | 1500 | $ 18,000 | $ 18,000 | $ 18,000 | $ 18,000 | $ 18,000 |
| POSTAGE | 300 | 300 | 300 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | $ 4,500 | $ 5,000 | $ 5,000 | $ 6,000 | $ 6,000 |
| TRAVEL | 0 | 0 | 0 | 4000 | 0 | 0 | 0 | 0 | 0 | 4000 | 0 | 0 | $ 8,000 | $ 10,000 | $ 12,000 | $ 14,000 | $ 16,000 |
| SUPPLIES | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 300 | $ 3,600 | $ 5,000 | $ 5,000 | $ 5,000 | $ 5,000 |
| PRINTING | 1000 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | $ 6,500 | $ 7,000 | $ 7,000 | $ 8,000 | $ 10,000 |
| MAINTENANCE | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | $ 2,400 | $ 3,000 | $ 3,000 | $ 3,000 | $ 3,000 |
| COMPUTER | 3000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2000 | 0 | $ 5,000 | $ 4,000 | $ 4,000 | $ 4,000 | $ 4,000 |
| WEB SITE | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | $ 3,000 | $ 4,000 | $ 4,000 | $ 4,000 | $ 4,000 |
| INVENTORY | 22,450 | 22,450 | 19,950 | 19,950 | 19,950 | 19,950 | 22,450 | 22,450 | 22,450 | 22,450 | 24,950 | 27,450 | $ 266,900 | $ 263,500 | $ 336,500 | $ 352,000 | $ 402,000 |
| | | | | | | | | | | | | | | | | | |
| **TOTAL EXPENSES** | **$ 80,045** | **$45,378** | **$41,628** | **$ 51,728** | **$44,728** | **$46,228** | **$48,478** | **$ 46,478** | **$ 46,478** | **$ 51,478** | **$ 59,228** | **$59,978** | **$ 621,853** | **$ 649,450** | **$ 731,750** | **$ 747,100** | **$ 806,850** |
| | | | | | | | | | | | | | | | | | |
| **NET PROFIT (LOSS)** | **$ (35,145)** | **$ (478)** | **$ (1,728)** | **$(11,828)** | **$ (4,828)** | **$ (6,328)** | **$ (3,578)** | **$ (1,578)** | **$ (1,578)** | **$ (6,578)** | **$ (9,328)** | **$ (5,078)** | **$ (88,053)** | **$ 277,550** | **$ 341,250** | **$ 542,900** | **$ 798,150** |
| | | | | | | | | | | | | | | | | | |
| **OPERATING PROFIT (LOSS)** | **$ (10,145)** | **$ (478)** | **$ (1,728)** | **$ (9,828)** | **$ (2,828)** | **$ (2,828)** | **$ (3,578)** | **$ (1,578)** | **$ (1,578)** | **$ (6,578)** | **$ (5,328)** | **$ (1,078)** | **$ (47,553)** | **$ 287,550** | **$ 351,250** | **$ 552,900** | **$ 808,150** |
| | | | | | | | | | | | | | | | | | |
| **CASH FLOW:** | | | | | | | | | | | | | | | | | |
| CASH FROM OPERATIONS | $ 44,900 | $44,900 | $39,900 | $ 39,900 | $39,900 | $39,900 | $44,900 | $ 44,900 | $ 44,900 | $ 44,900 | $ 49,900 | $54,900 | $ 533,800 | | | | |
| CASH LOAN FROM GV | $ 43,000 | | | $ 10,000 | $10,000 | $10,000 | | | | | $ 13,000 | $10,000 | $ 96,000 | | | | |
| TOTAL CASH AVAILABLE | $ 87,900 | $44,900 | $39,900 | $ 49,900 | $49,900 | $49,900 | $44,900 | $ 44,900 | $ 44,900 | $ 44,900 | $ 62,900 | $64,900 | $ 629,800 | | | | |
| CASH REQUIRED | $ 80,045 | $45,378 | $41,628 | $ 51,728 | $44,728 | $46,228 | $48,478 | $ 46,478 | $ 46,478 | $ 51,478 | $ 59,228 | $59,978 | $ 621,853 | | | | |
| CASH OVER (SHORT) | $ 7,855 | $ (478) | $ (1,728) | $ (1,828) | $ 5,172 | $ 3,672 | $ (3,578) | $ (1,578) | $ (1,578) | $ (6,578) | $ 3,672 | $ 4,922 | $ 7,947 | | | | |
| CUMULATIVE OVER(SHORT) | | $ 7,377 | $ 5,649 | $ 3,821 | $ 8,993 | $12,665 | $ 9,087 | $ 7,509 | $ 5,931 | $ (647) | $ 3,025 | $ 7,947 | | | | | |
| | | | | | | | | | | | | | | | | | |
| **ASSUMPTIONS:** | | | | | | | | | | | | | | | | | |
| Office opening Nov. 1st 2006 | | | | | | | | | | | | | | | | | |
| Some sales before grand opening | | | | | | | | | | | | | | | | | |
| Salaries-Pres,VP,Sec, | | | | | | | | | | | | | | | | | |
| Commisions 10% of all sales | | | | | | | | | | | | | | | | | |
| Rent 1,650 sq. ft.-deposit $6,000 | | | | | | | | | | | | | | | | | |
| Interest $100,000 loan @ 10% 3yr | | | | | | | | | | | | | | | | | |
| Inventory - at keystone-90day pay | | | | | | | | | | | | | | | | | |
| Cash flow for Inv pay $53,500 | | | | | | | | | | | | | | | | | |
| Improvements: | | | | | | | | | | | | | | | | | |
| Desk-5 | $ 2,500 | | | | | | | | | | | | | | | | |
| Chairs- 48 | $ 4,800 | | | | | | | | | | | | | | | | |
| Show cases - 11 | $ 6,000 | | | | | | | | | | | | | | | | |
| Lights | $ 2,800 | | | | | | | | | | | | | | | | |
| Audio Visual | $ 5,000 | | | | | | | | | | | | | | | | |

| | | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Bookcases - 5 | $ 1,500 | | | | | | | | | | | | | | | | |
| Davenports - 2 | $ 1,400 | | | | | | | | | | | | | | | | |
| Photo's | $ 400 | | | | | | | | | | | | | | | | |
| Maps | $ 200 | | | | | | | | | | | | | | | | |
| Entrance | $ 4,000 | | | | | | | | | | | | | | | | |
| Window Drapes | $ 1,000 | | | | | | | | | | | | | | | | |
| Misc. | $ 3,000 | | | | | | | | | | | | | | | | |
| **Total** | **$ 32,600** | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| Special Events (added sales): | | | | | | | | | | | | | | | | | |
| JAN 2006 - Guy - Zambia | $ 12,000 | | | | | | | | | | | | | | | | |
| May 2006 - Ron Colombia | $ 12,000 | | | | | | | | | | | | | | | | |
| JUN 2006 - Gary Afghan | $ 12,000 | | | | | | | | | | | | | | | | |
| JUL 2006 - KeKai Pearls | $ 12,000 | | | | | | | | | | | | | | | | |
| Sep. 2006 - Gary & Sabir Asia | $ 12,000 | | | | | | | | | | | | | | | | |
| Oct 2006 - Opals | $ 12,000 | | | | | | | | | | | | | | | | |
| Nov 2006 - Karla sunstone | $ 12,000 | | | | | | | | | | | | | | | | |
| Dec 2006 - Christmas | $15,000 | | | | | | | | | | | | | | | | |
| Jan 2007 - Guy - Zambia | $12,000 | | | | | | | | | | | | | | | | |

| 5-YEAR TOTALS |
|---|
| $ 5,045,000 |
| $ 100,800 |
| $ 27,000 |
| $ 256,000 |
| **$ 5,428,800** |
| |
| |
| $ 562,000 |
| $ 171,440 |
| $ 468,000 |
| $ 29,163 |
| $ 332,000 |
| $ 80,500 |
| $ 90,000 |
| $ 26,500 |
| $ 60,000 |
| $ 23,600 |
| $ 38,500 |
| $ 14,400 |
| $ 21,000 |
| $ 19,000 |
| $ 1,620,900 |
| |
| **$ 3,557,003** |
| |
| **$ 1,871,797** |
| |
| **$ 1,952,297** |